



FlexRFP™

Strategic e-Sourcing Technology

The FlexRFP™ e-Sourcing Suite is an Internet-based solution designed to facilitate a standardized, highly efficient, & best practices approach to Vendor Management & Strategic Sourcing. FlexRFP™ automates supplier negotiation & related time-intensive tasks such as baseline data analysis, vendor qualification & on-boarding, bid management, collaborative communication, document exchange, and iterative bid analysis.

Available Modules

- Data Import and Export
- eRFI – supplier scorecard
- Buyer & Supplier surveys
- Multi-format eRFP/eRFQ
 - Multiple round bidding
 - With bidder feedback reports
- Reverse & Forward Auctions
- Soft Auction™ Technology
- Communications
- Data Analysis & Reporting
 - Direct export to Excel
- User Wizard - on-line tutorial
- Project Management
- Spec. & Document Management
- Supplier Registry & Management

Key Benefits

- Promotes a standardized and consistent negotiation process.
- Full audit & archival capabilities to substantiate award decisions.
- Improves knowledge capture, transfer & re-use capabilities
- Cycle time reductions 40-60%
- Hard savings average 18%
- Proactive status alerts
- Familiar Excel-like functionality

Why EC Sourcing & FlexRFP™

- Designed by career Purchasing Professionals...like You.
- Robust and intuitive.
- Easiest-to-use for both buyers and suppliers.
- Comprehensive functionality – more than just auctions.
- Affordable with Rapid ROI

FlexRFP v6.0 Demo - Microsoft Internet Explorer

FlexTime: 2:17:35 pm (US/Eastern) Nov 29

Project Central RFI RFP/Q

Reports Communications Auctions

Powered by EC Sourcing Group

RFI Questions
IT Equipment Laptops

Sort By: Sequence

Go To RFI Section: Go To RFI Section

RFI Due Date: May 17, 2007 12:00 PM (US/Eastern)

Sequence	Question	Format	Answer Status
Notes			
1.00	The following questions focus on information about your company. Please note that this inquiry does not intentionally seek confidential information. While specific information is desired, a general or directional response would be preferable to no response but if certain information cannot be provided because of company policies, please so indicate.	Note	
2.00	Please read the attached file which provides more information about this RFI.	Note	n/a
Financial Information			
2.00	How many years have you been in business? (numeric, 0 decimals)	Single Answer	
3.00	Please complete the table below for each of the countries listed. Data is required in each cell in order to save your answer. For the first column enter either Co-supplier, single source or both. (100 char max)	Matrix	
4.00	What were your sales for the last 4 years? (numeric, 0 decimals)	Defined Multiple Answer	
General Information			
8.00	Please describe your main line of business. (1000 char max)	Essay	
9.00	Please indicate if you have a sales office in each of the cities listed below (or a city near to the city listed). If yes, please provide the contact information listed for the sales person that would be assigned to us. (100 char max)	Matrix	
10.00	Are you ISO certified?	Yes or No	
Customer Service			
11.00	Name your top 3 clients. (100 char max)	Multiple Answer	
12.00	How many customer service reps do you have?	Multiple Choice	
13.00	Please indicate the number of service representatives by type in each of the locations listed. (numeric, 0 decimals)	Matrix	

FlexRFP Demo Site - Microsoft Internet Explorer

FlexTime: 10:56:57 am (US/Eastern) Nov 22

Contact Info RFI RFP/Q

Reports Communications Auctions

Powered by EC Sourcing Group

Bid Spreadsheet
IT Equipment Laptops

Submit (Submitted)
Mar 13, 2006 08:57 AM (US/Eastern)

Upload Bids Download Bid Template RFP Comments

No. of Items: 30

Note: You will be timed out in 60 minutes if you do not click the save button. Please save your inputs periodically.

Delete	PDF Specs	View Specs	FlexRFP No.	Description	Region	Bid Period Volume	Bid Per	Bids - Order Quantity Range (Numeric)			Lead Time (Days) (Numeric)
								100 Units	250 Units	500 Units	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	100	2ghz, 200 gig hard drive	Europe	500 each	each	1,150.00	1,050.00	950.00	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	101	2ghz, 200 gig hard drive	North America	400 each	each	1,150.00	1,050.00	950.00	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	102	1.5ghz, 100 gig hard drive	North America	350 each	each	1,151.00	1,050.00	950.00	0.000000
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	103	1.5ghz, 100 gig hard drive	North America	600 each	each	1,150.00	1,050.00	950.00	0.000000
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	104	1.5ghz, 100 gig hard drive	North America	425 each	each	1,150.00	1,050.00	950.00	0.000000
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	105	2.5ghz, 200 gig hard drive	North America	500 each	each	1,150.00	1,050.00	950.00	0.000000
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	106	2.5ghz, 80 gig hard drive	North America	300 each	each	1,150.00	1,050.00	950.00	0.000000
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	107	3.0ghz, 80 gig hard drive	North America	400 each	each	1,150.00	1,050.00	950.00	0.000000
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	108	3.0ghz, 80 gig hard drive	North America	550 each	each	1,150.00	1,050.00	950.00	0.000000
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	109	3.5ghz, 80 gig hard drive	North America	330 each	each	1,150.00	1,050.00	950.00	0.000000

Load Default Values Next Page Save
 Default Values Previous Page Cancel

This RFP Bid screen is configurable by project. This includes the ability to insert or remove columns and change column header labels AND this is done by You (not a programmer)Like Excel on the internet.



EC Sourcing Group, Inc.

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About EC Sourcing Group

One of the most important things to know about EC Sourcing as a company and its philosophy of doing business is to know the backgrounds of our company's principals. As founders of EC Sourcing Group, we previously held positions similar to most of our clients, in helping to direct the Strategic Sourcing efforts of a well-known Fortune 500 company. This means we grasp the practical and everyday requirements of the supply management solution you seek.

We began by extensively reviewing the current solutions in the marketplace, and we liked the overall concept of applying a technology tool to the Sourcing process. However, we found that the tools available fell short in several key areas important to everyday sourcing professionals like:

1. Most are designed by IT people, not from Sourcing, Purchasing or Procurement viewpoints
2. Most are too complex for the average user (both, buyer & supplier) and did not address the day-to-day realities of what actually occurs when doing the work
3. Most require too much training and therefore don't even get used once their purchased
4. Most are inflexible "you have to do it their way" or "you can't do that in the system"
5. Most are too auction-focused, & sometimes take an adversarial approach towards suppliers

Our Unique Differences

- Founded by Strategic Sourcing Professionals with a focus on developing tools & services that are:
 - o Flexible to meet the unique needs of each client
 - o Easiest-to-use, taking less than 3 hours to learn, so they get used & stay in use
 - o Familiar by capturing & managing data your way without requiring you to change your current process
 - o IT friendly, thereby requiring no IT involvement
 - o Supplier-friendly to insure their willing participation
- We believe software companies shouldn't be telling you what's important to your business or how to organize and manage your sourcing data
- We offer many easy ways to do business with us, including flexible zero-risk payment options
- Above all else, we value our clients; therefore, we understand the importance of follow-up, and follow thru in every aspect of our service and support.

Contact Us:

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